



Negotiation: Processes for Problem-Solving (Casebook Series)

Carrie Menkel-Meadow, Andrea K. Schneider, Lela P. Love

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This comprehensive new negotiation book allows instructors teaching separate courses, short electives, linked ADR surveys, and CLE training courses or clinics to experience the distinctive approach of the celebrated author team of Menkel-Meadow, Schneider, and Love. Building on the material in their 2005 ADR survey casebook, NEGOTIATION: Processes for Problem Solving enlarges and enriches the topic coverage.

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